

Preliminary Statement of Results 2000

27th February 2001



a world of opportunity

Kerry - Group Overview

- ✓ Continuation of growth record
- ✓ 15 year EPS - 18.9% growth per annum
- ✓ 15 year sales growth - 16.4% CAGR
- ✓ European food sector - Top 5 year TSR performance
- ✓ Successful global strategy

2000 Performance Highlights

- Sales increased by **6.7%** to €2.6 billion
- EBITDA* increased by **14.5%** to €296.2m
- Operating margin up from 8.3% to **8.9%**
- Profit before tax and exceptional* items increased by **16.1%** to €173.2m
- Adjusted earnings per share before goodwill and exceptionals* increased by **16.3%** to €85.6c
- Final dividend per share up **15.0%** to €9.05c
- Capital expenditure **€101.0m**
- Expenditure on R&D increased by **18.2%** to €52.4m

*Note: * earnings comparisons in all slides are pre-1999 exceptionals*



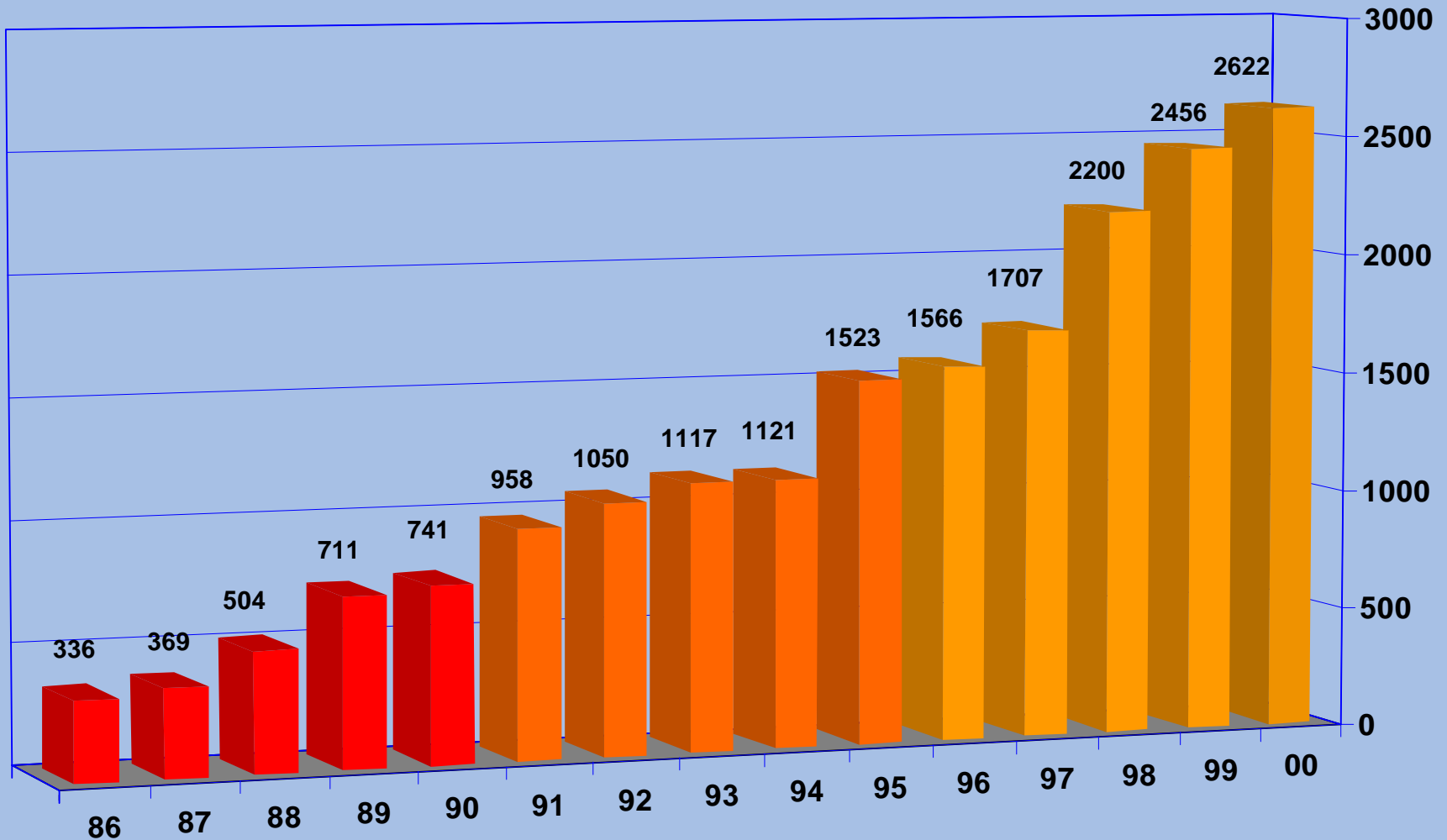
Financial Highlights (€)

1999		2000	Growth
€2,456.4m	Turnover	€2,621.9m	6.7%
€258.7m	EBITDA	€296.2m	14.5%
€149.2m	Profit before Tax	€173.2m	16.1%
€73.6c	EPS before goodwill	€85.6c	16.3%
€7.87c	Dividends per share	€9.05c	15.0%
€43.9c	FRS3 EPS	€77.0c	75.4%

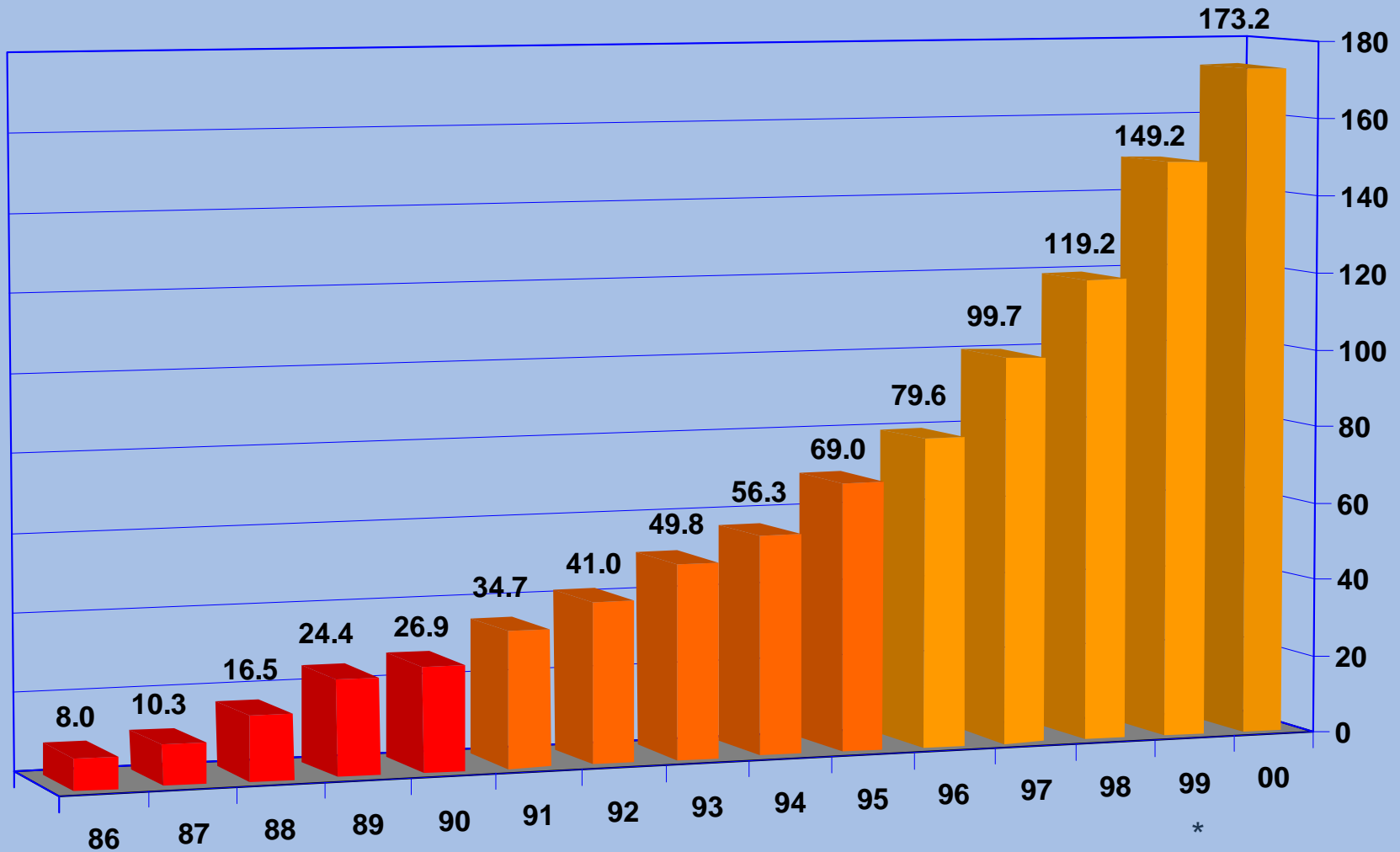
Financial Review (CAGR)

	1 Yr	5 Yr	10 Yr	15 Yr
Sales	6.7%	11.5%	13.5%	16.4%
EBITDA	14.5%	16.2%	19.0%	21.7%
PBT	16.1%	20.1%	20.4%	24.4%
EPS before goodwill	16.3%	17.5%	17.1%	18.9%
EBITDA per share	14.4%	15.1%	17.4%	16.5%

Turnover 1986 - 2000 (€m)

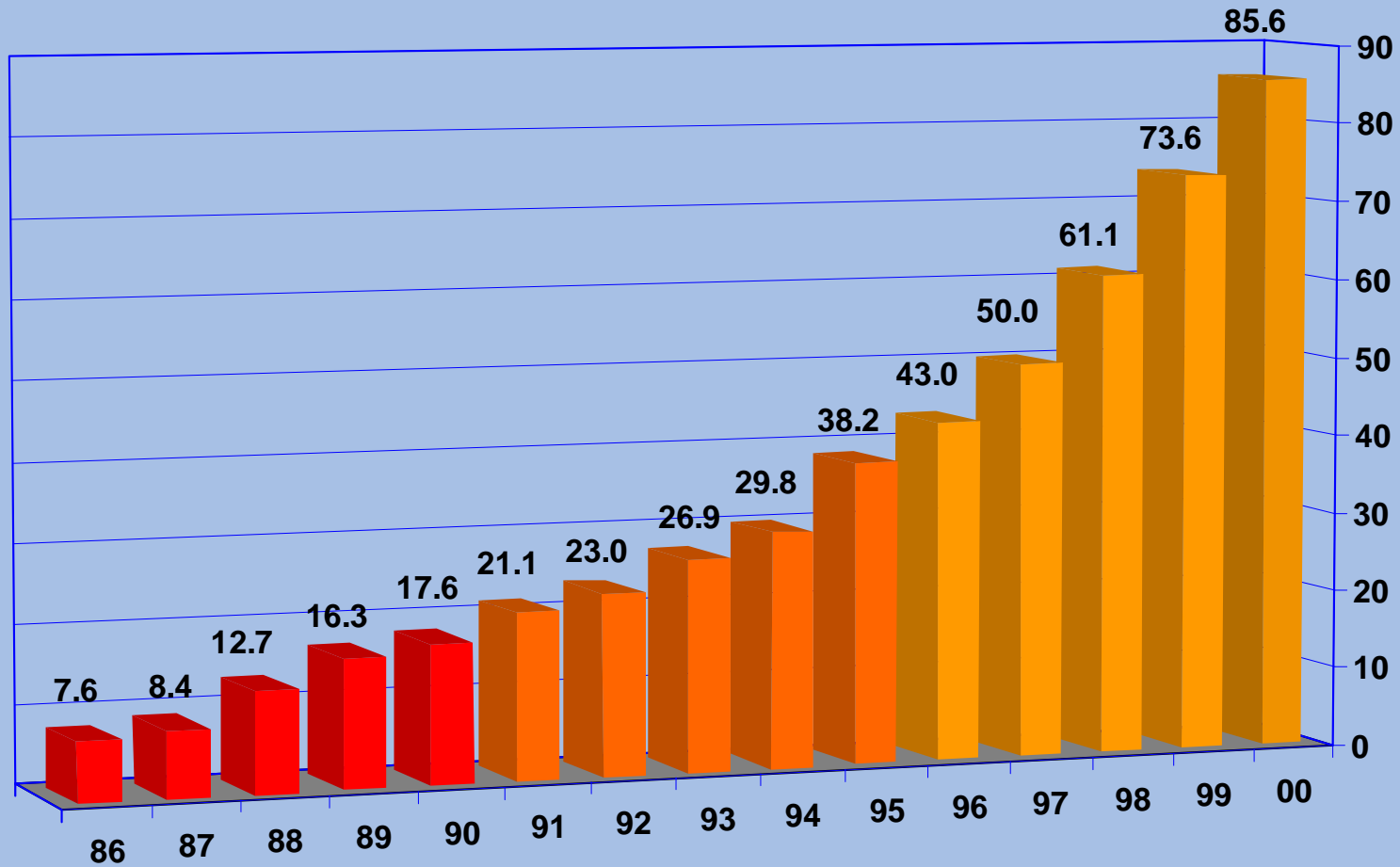


Profit Before Tax 1986 - 2000 (€m)

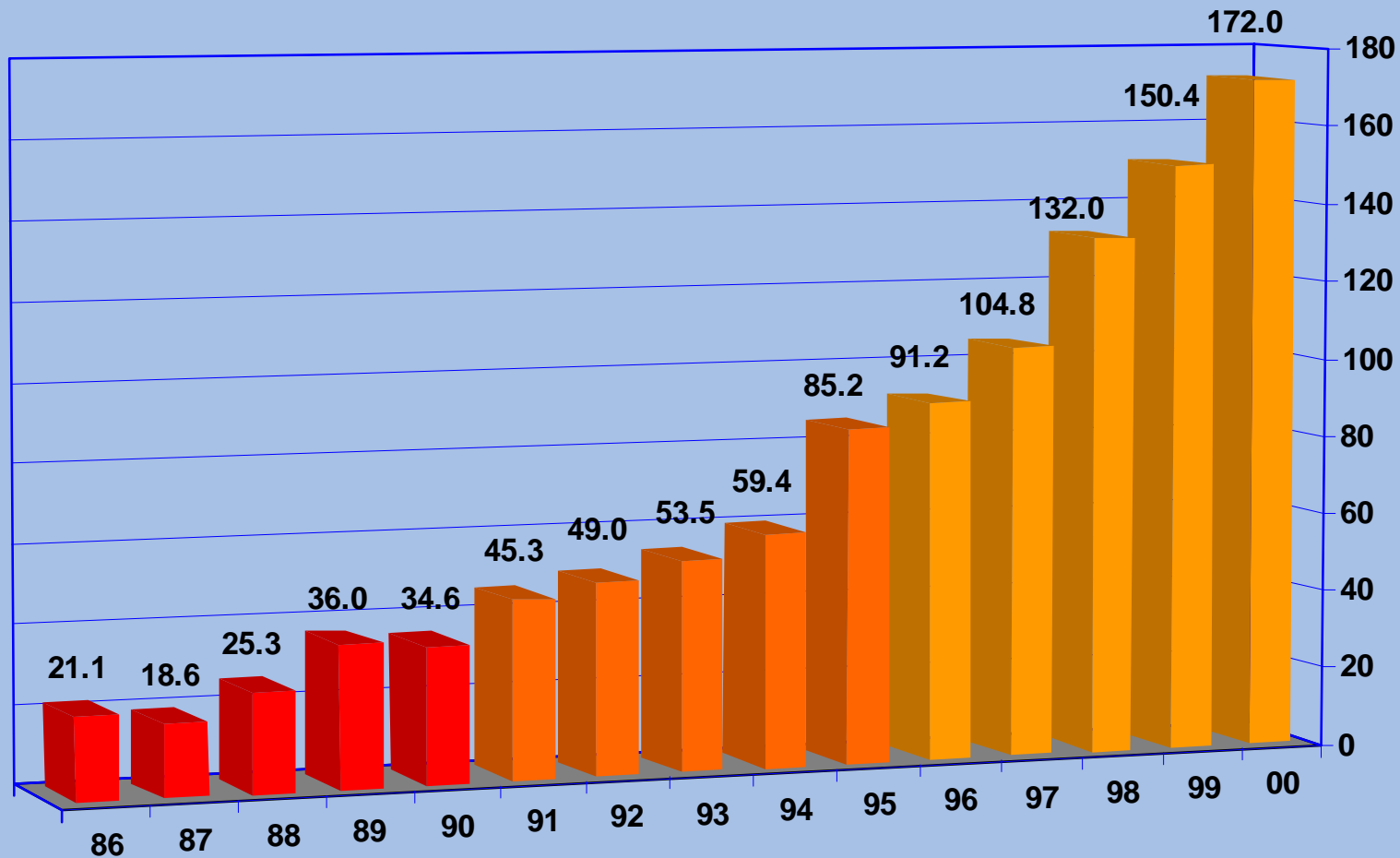


Note: * before 1999 exceptionals

Adjusted EPS Before Goodwill Amortisation (€ cents)



Cash (EBITDA) Per Share (€cents)

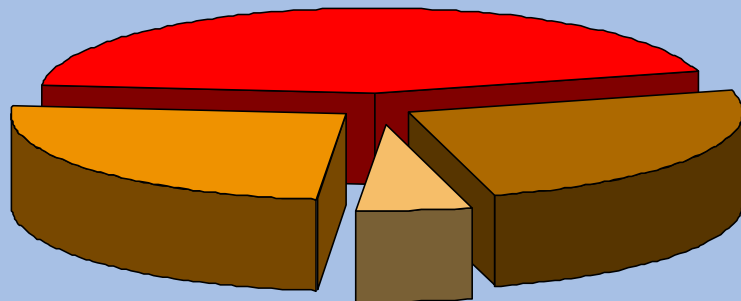


Geographical Analysis of Turnover by Origin

1999

Geographical Market Turnover

Rest of Europe
44.5%



Ireland
24.9%

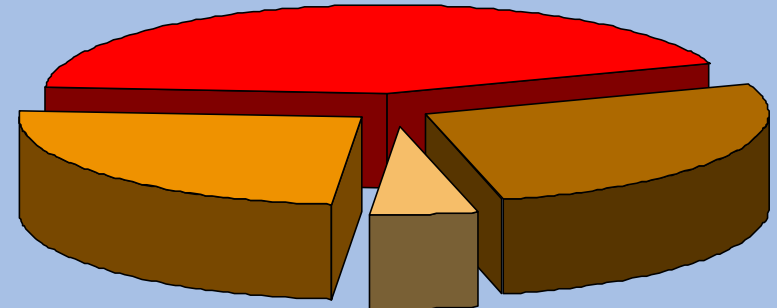
Asia
Pacific
5.5%

Americas
25.1%

2000

Geographical Market Turnover

Rest of Europe
43.5%



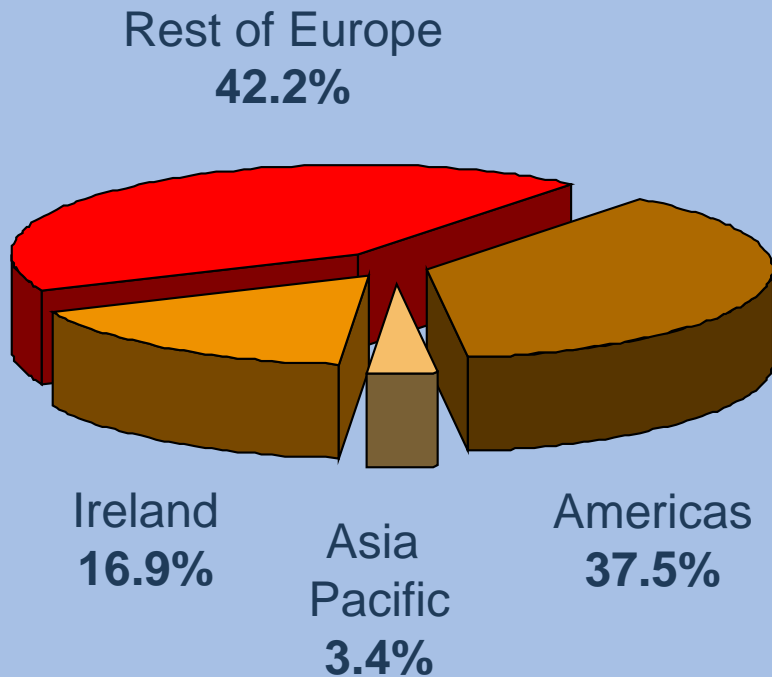
Ireland
24.6%

Asia
Pacific
5.0%

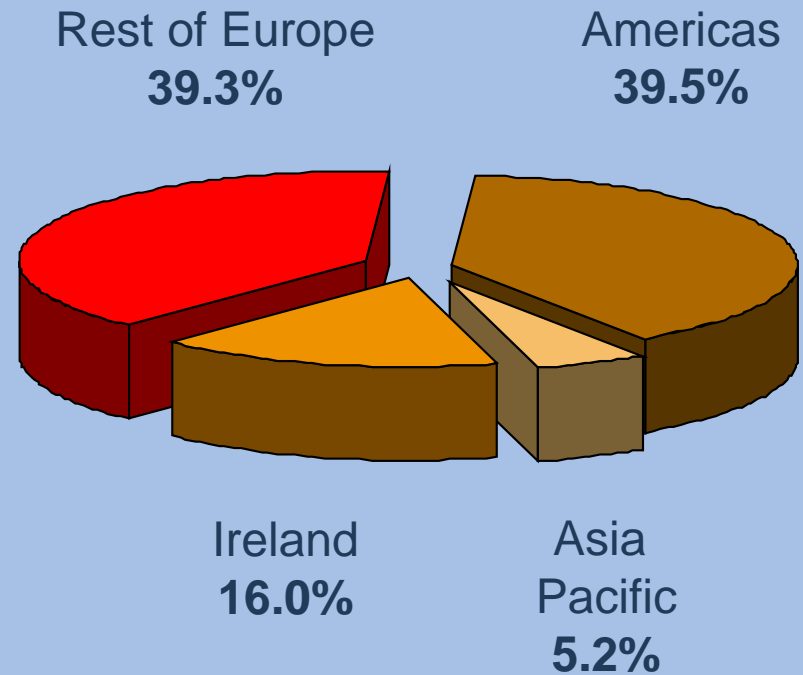
Americas
26.9%

Geographical Analysis of Operating Profit

1999



2000



Five Year Free Cash Flow (€m)

	1996	1997	1998	1999	2000
Cash flow from					
EBITDA	149.5	171.7	225.6	258.7	296.2
Reduction in working capital	25.7	19.5	41.5	3.6	12.8
Capital expenditure (net)	(41.4)	(30.3)	(65.1)	(79.4)	(95.7)
Interest	(35.4)	(33.4)	(44.7)	(39.5)	(47.6)
Taxation	(8.6)	(9.5)	(26.6)	(28.1)	(42.1)
Dividends	(7.2)	(8.4)	(10.1)	(12.0)	(14.2)
Free Cash Flow	82.6	109.6	120.6	103.3	109.4

Cash Flow (€m)

Cash Flow from	1999	2000
EBITDA	258.7	296.2
Reduction in working capital	3.6	12.8
	262.3	309.0
Uses of cash		
- Interest	(39.5)	(47.6)
- Tax	(28.1)	(42.1)
- Dividends	(12.0)	(14.2)
	(79.6)	(103.9)
	182.7	205.1
Capital expenditure (net)	(79.4)	(95.7)
Businesses acquired	(10.2)	(117.5)
Businesses sold	-	97.7
Other	(7.6)	(3.8)
	(97.2)	(119.3)
Net cash (outflow) inflow	85.5	85.8
Exchange translation adjustment	(64.3)	(19.6)
Net Debt at Jan 1	(565.7)	(544.5)
Net Debt at year end	(544.5)	(478.3)

Debt Profile (€m)

	Net Borrowings	@ Floating Rates	@ Fixed Rates
Euro	8.0	8.0	-
Sterling	122.4	122.4	-
US Dollar	308.7	45.5	263.2
Others	39.2	39.2	-
	478.3	215.1	263.2

2000

45%

55%

1999

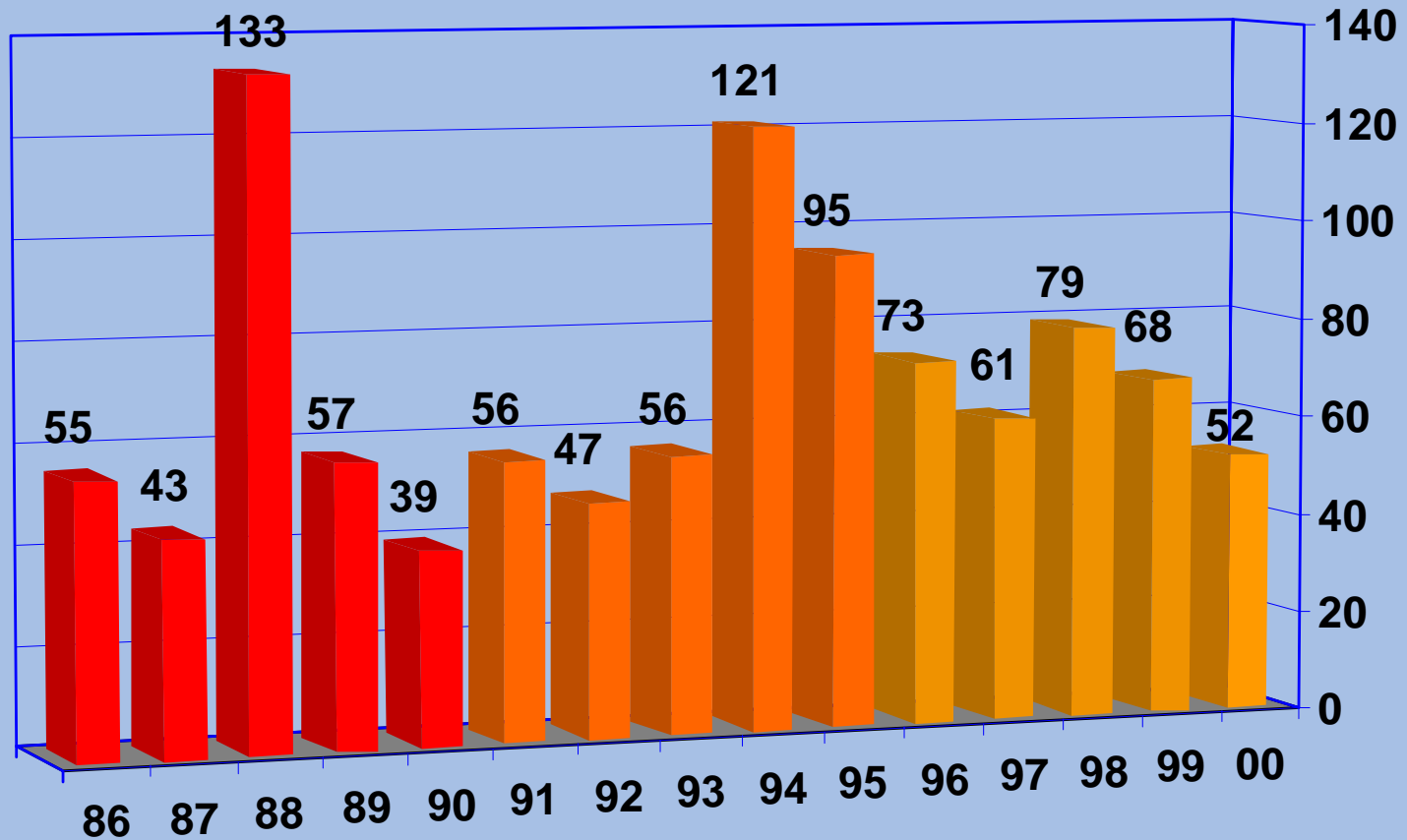
42%

58%

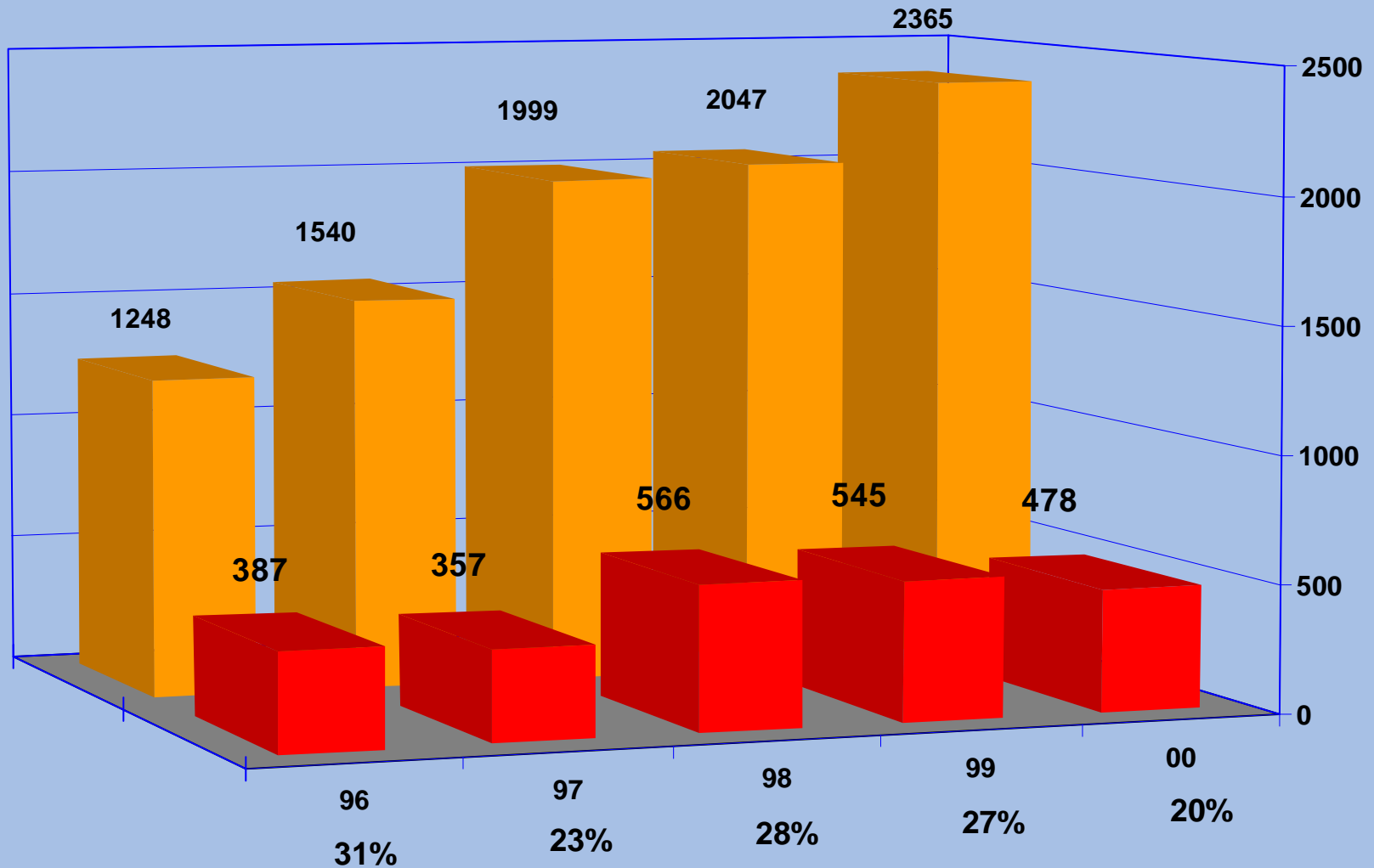
Debt Profile

	1999	2000
Long term bonds	€317.5m	€263.2m
- Fixed interest rates	8%	8.3%
- Average life	4.0yrs	3.9yrs
Floating rate borrowings	€227.0m	€215.1m
- Average rates	5.7%	6.5%

Historical Debt Equity Ratio % 1986 - 2000



Debt to Market Capitalisation 2000 (€m)

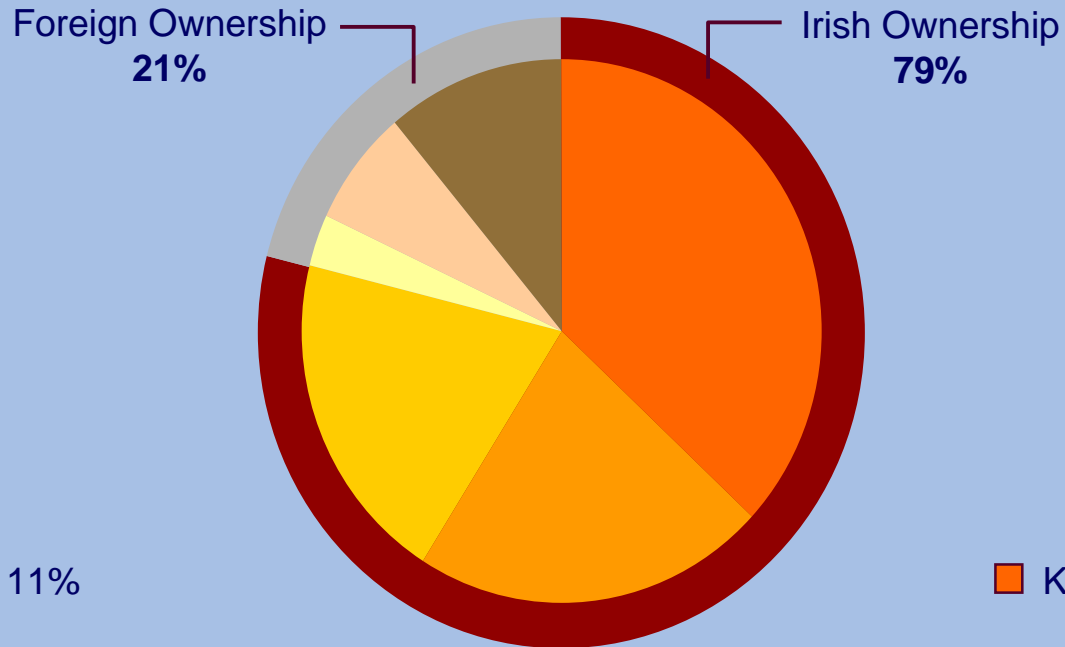


Financial Ratios

1999		2000
68%	Debt : Equity	52%
27%	Debt : Market capitalisation	20%
2.1x	Debt : EBITDA	1.6x
6.1x	EBITDA : Interest cover	6.5x
14.9%	Return on capital employed*	16.0%

Note: * goodwill included in capital employed

Shareholder Analysis



UK Institutions 11%

North American Institutions 7%

Continental / Rest of World Institutions 3%

Kerry Co-op 37%

Irish Individuals 22%

Irish Institutions 20%

Change

Ireland -2%

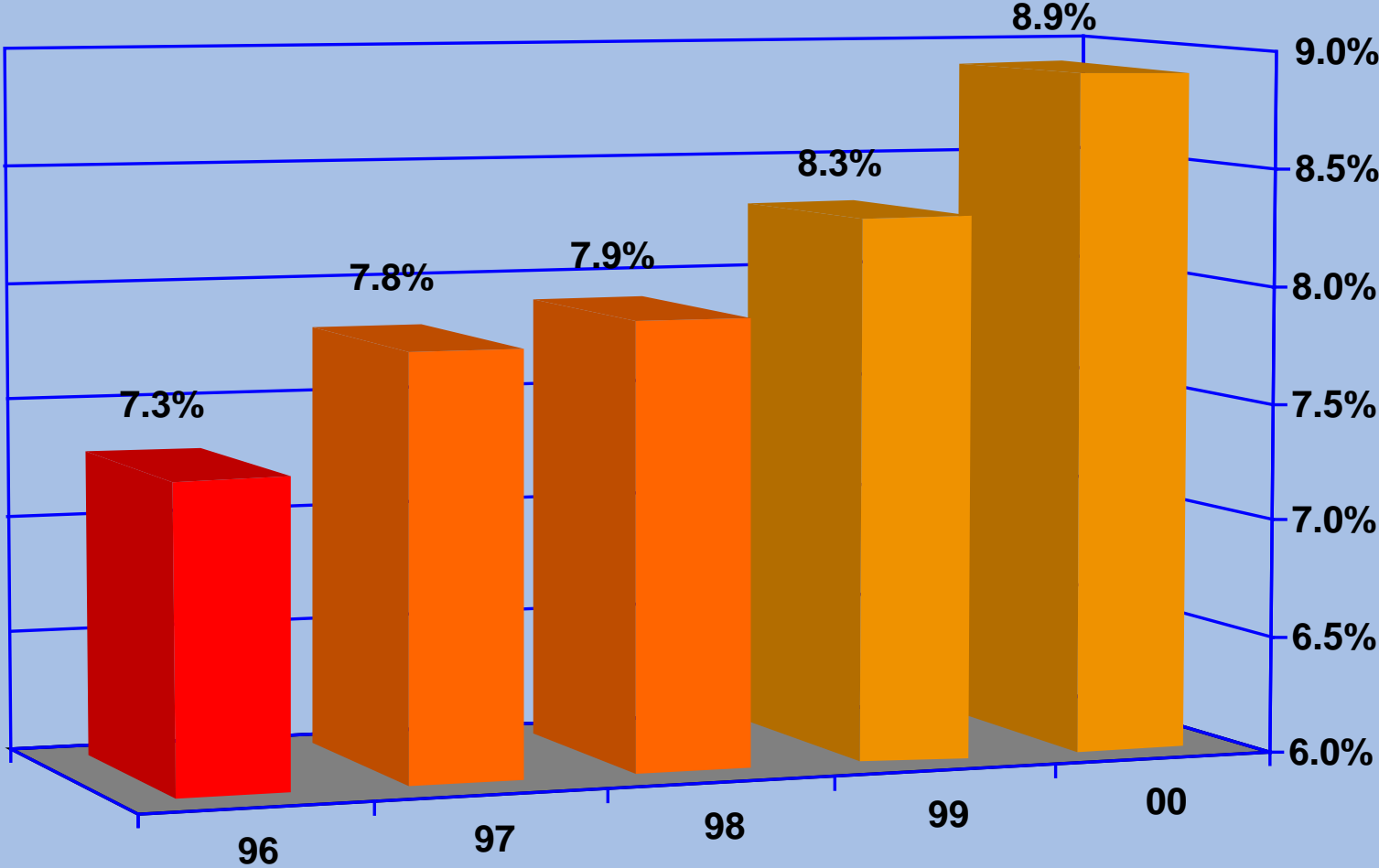
Europe +1%

UK +1%

Analysis of Results by Region (€m)

Group	1999			2000		
	Turnover	Operating Profit	%	Turnover	Operating Profit	%
Ireland	€613.7	€34.5	5.6%	€645.9	€37.3	5.8%
Rest of Europe	€1,092.6	€85.8	7.9%	€1,140.9	€91.9	8.1%
Americas	€615.0	€76.3	12.4%	€703.9	€92.4	13.1%
Asia Pacific	€135.1	€7.0	5.2%	€131.2	€12.1	9.2%
Total	€2,456.4	€203.6	8.3%	€2,621.9	€233.7	8.9%

Operating Profit %



The Future

- Ingredients growing worldwide
- Kerry Foods growing selectively
- Technology portfolio expansion and growth
- Business partnerships with global leaders
- Build on track record of above average growth
- Acquisitions
- Target EPS growth rate 15%

Board and Management Changes

- Michael Hanrahan - Chairman to 31 Dec 2001
- Denis Brosnan - Chairman from 1 Jan 2002
- Hugh Friel - Managing Director from 1 Jan 2002

- Continuing strength at Board and management
- Stability for future growth and development

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